

BRIAN KAMRAN

Mehodabad Azam basti Karachi Pakistan · Phone: (0347-2664895)

Email: Brian.kamran@gmail.com · [LinkedIn Profile](#) · [Twitter/Blog/Portfolio](#)

OBJECTIVE:

TO obtain a position as a call center representative where I am able to use my excellent communication skills to assist customers.

EXPERIENCE

AUTOMOBILE, SALES EXECUTIVE

MDK JAPAN CORPORATION:

- Develop relationships with potential customers, which has led to an increase in sales by 10 percent.
- Follow up on inquiries via email, internet forms, and phone calls to ensure customers have all the information they need in order to make an informed purchase.
- Negotiate deals on buying and leasing automobiles to the satisfaction of both the customer and the dealership with an average customer satisfaction review score of 95 percent.
- Educate customers on the features, options, and packages on a range of make and model of vehicles to assist them in making a purchase that fits their needs and budget.

SALES AGENT, AME SOLUTION:

FEB 2017 – JUNE 2018

- Answered incoming telephone calls and responded to customer questions.
- Used product information, client tools, scripting and rebuttals to overcome resistance.
- Handled difficult and sensitive questions and emotional customers while maintaining professional demeanor.
- Performed each essential duty adequately.

Sales Clerk, FASHIVO:

September 2016 – July 2017

- ☐ Greeted customers as they walked into the store and offered assistance with finding products.
 - ☐ Processed exchanges for customers, including checking for receipts and offering full refunds or store credit on a case-by-case basis.
 - ☐ Inventoried stock and provided data to the company's buyers to ensure the store always had the right products in stock.
- Quoted prices and encouraged custom

EDUCATION

2017

HIGH SCHOOL DIPLOMA , ST.MARRY & JOSHEP SCHOOL

SKILLS

- Illustrator cc
- **Print:** ☐ Brochures & Flyer ☐ Logos &
 - ☐ Business Cards
 - ☐ Posters & Billboards
 - ☐ Stationery
- **Photoshop**
 - ☐ Black & White Photography
 - ☐ Retouching
 - ☐ Photograph Restoration
- **MS office.**
- Advanced knowledge of computer operating systems.