** AbdullahAbbasi**

**Contact/ Whatsapp/ Skype : 0092-3310-2510887**

**Email:abbasi.etisalat@gmail.com**

**Address:** C-18 Apsara Appartment Gulshan e Iqbal Karachi.

**Objective:**

To serve in a progressive organization offering job satisfaction, challenging work environment and vast opportunities for career development based purely upon achievement and results.

**Key Management Skills**

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* Strategic Management
* Team Leadership/Brainstorming sessions/Problem solving
* Human resource development.
* Excellent communication, leadership and organizational skills
* Rapid learner, dedicated attention to detail. Perform well in individual or team environment.
* Personable with innate relationship-building qualities, communicate effectively in English and Urdu. Active, self-motivated, determined and flexible.

**Working Experiences:**

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**ETISALAT**

(NETS INTERNATIONAL)

* Reported to Project Manager and HR.
* Worked as Team Leader since May 2017 till August 2018
* Managed to achieve the targets given by management continuously for 5 Months.
* Started Etisalat projects in Dubai of MNP Prepaid and tokk the project from zero to 80,000 aed revenue a month.
* Trained 15 Internees who are performing their duties in different project of Etisalat.
* Maintained a strong Decision making power in tough situations.
*  Meanwhile communicated with the Management of NETS and ETISALAT at the same time and satisfied them with words and actions.

**ETISALAT**

**(FUTURE BRIGHT TECHNOLOGIES LLC)**

* Worked as Sales Executive since October 2016 till May 2017
* Worked Door to Door and on Promotion Tables on Different places of Dubai
* Maintained Strong customer relationship and leading them towards the best options offered by ETISALAT.
* Trained almost 10 Internees who are performing their duties now at their level best.
* Maintained a Great team work and being Dynamic and have worked under 4 Team Leaders at my Best.

**SBT JAPAN Co. LTD**

* Worked as International Business Consultant Since FEB 2016 till September 2016.
* Making Customer RelationShip and maintaining a strong follow up.
* Buying Cars from Auction Houses Of Japan And UK.
* Selling cars In Different Regions Of **AFRICA**.
* Left working on October 2016

**Innovative English Learning Centre**

* Worked As A Campus Manager at Shah Re Faisal Branch from Feb 2015 till Jan 2016
* Worked As An English Language Instructor.
* Worked As An IELTS Speaking Trainer.
* Supervised Teaching Faculty.
* Trained Front Desk Officers How to be Persuasive with the Client.
* Organized Open Houses and Outdoor Events.****

**Innovative Summits Academy Of Pakistan**

**(ISAP)**

* Worked as an English Language Instructor.
* Worked As Administrator, Accountant & Customer Relation Officer since Feb 2013 till Jan 2015
* Scheduled meetings of MD with Different Directors And Principals Of Institutions.

**Anglophile English Learning Center**

* Worked as a Conversationalist of English Language for 1 year.
* Provided My Services As a Grammar Instructor since SEP 2012 till JUNE 2015.
* Had Been Academic Head For 1 Year.

**Bait – Us – Salam School**

* Worked as an In charge for 1 year. ( 2012 )
* Had Supervision On Teaching Faculty
* Trained The Teaching Faculty To Achieve the Unachievable

**Achievements:**

* Won Certificates for Public Speaking On Different Topics.
* Achieved 1st Prize In Debate Contest Held by (PADS)
* Have Got an Award From Anglophile (AELC) for Being a Best Conversationalist of 2013.
* Certified Trainer and Public Speaker Of Galaxy Of Leaders **(GOL)**

**Academic Qualification:**

* Doing MBA from Virtual University of Pakistan.
* Done B-Com From University of Karachi.
* Have Done Intermediate From Premier College
* Have Done Matriculation From The Country School

**Extra Courses:**

* Doing Public Speaking Course online from COURSERA.com.
* International English Language Course. **(ESOL)**
* English Language Course from Anglophile.
* English Language Course from Eureka.
* Online English Language Courses.
* Ms Office 07 and Different Computer Courses.

**Languages:**

* Native Language Urdu
* Great Command on English Language.
* Can Convey Message In Arabic.

**Sessions Conducted:**

* Session On **SUCCESS** ITb **Biztek University** Head Branch.
* Sales Training At **NINTH**(National Institute of Nurturing , Training & Habits)
* Sessionon Positive Attitude At **NINTH**(National Institute of Nurturing , Training & Habits)
* Session on Comfort Zone at **Eureka!** The Global Education.
* Session on Positive Attitude at**Eureka!** The Global Education.
* Session on Positive Thinking At ISAP “ Meri Pehchan 2 “
* Motivational Session at Ababeel School
* Sessions About Importance Of English in Different Schools.
* The English Language Club Named **“AHSAAS”**
* Conducted Session at American Language centre named **“Kill Your Fear”**
* Many More…..

**Sessions Attended:**

* Attended Galaxy of Leaders’ Training Program **(GTP 1)**
* Attended Soft Skills Training Programs by Ranjeet Kumar Named **WINNERS**.
* Attended Motivational Sessions Conducted By Umair Jaliawala & Zain Goplani.
* Attended Gohar-e-Nayab 4.
* Attended Teachers Training Program Conducted by Ashok Kumar And Tulsi Kumar.
* Attended Dream Expo Conducted by Galaxy of Leaders **(GOL)**& Many more.

**Events Organized.**

* 14th August 2014 Independence Bash having an Audience of 100 Students.
* New year BASH 2015 having an Audience of 150 Students.
* Event named **AHSAAS** having an Audience of 80 Students.
* 14th August 2015 Independence Bash having an Audience of 200 Students.

**Personal Details:**

Name : Abdullah Abbasi

Father`s Name : Javed Ahmed Abbasi

Occupation : Sales, Marketing, Telesales, Field Sale & Management.

CNIC : 42101-2221460-9

Passport no : HX1014601

Driving License : Pakistan & International Driving License (UAE)

Marital Status : Married

Conveyance : Own.