

# Muhammad Murtaza Wahid

**Address:** Bahadurabad, Karachi

**Phone #** 0333-3724182

**E-mail:** murtazawahed@gmail.com



## **OBJECTIVE**

I want to be the **No. 1 salesperson** at your company. I have the right set of soft skills that make learning a new technical skill fast.

## **WORK EXPERIENCE**

- **UBL FUNDS Nov 2018 – Jan 2019**  
Selling Mutual Funds. Making cold calls and going on cold visits. Encouraging people to invest their savings.
- **Telesales and Support at ICM JAPAN (Used Cars) Apr 2017 - Oct 18**  
Making cold calls to customers and following up. In my last month, **I sold 5 cars in Canada** (most difficult region to sell Japanese Right-hand Drive Cars) and **received 2 orders from Barbados**, a new region.
- **Working with Father as Construction Supervisor July 2014 – Mar 2017**  
Overseeing site work and labour. Coordinating with architect, engineer and interior designer.
- **Air Guide Travels: Travel agent Dec 2013 – Jun 2014**  
Booking and issuing airline tickets and hotels for passengers, both domestic and international. Coordinating with visa staff to finalize travel plans.
- **AXACT: Telesales Jan 2012 – May 2012**  
Calling leads in the U.K. to offer them a writing service. Our target market was South Asian students.
- **Sales at shop in Malawi, a country in South East Africa Feb 2009 - Dec 2011**  
Selling mixed daily items like clothes, food warmers, etc.
- **Sales at shops Jan 2004 – Nov 2008**  
Selling computers and mobile phones. Attending to walk-in customers and also using references.

## **SKILLS**

I have very high work ethics. My previous employers would bear testimony to that. Plus, I speak English fluently.

## **ACADEMIC EDUCATION**

- BBA Honors Weekend program, Iqra University (ongoing)
- B.Com 2008
- I.Com 2004
- **9 GCEs in O level at Beacon House School in Science 2002**

## **VOCATIONAL COURSES**

- MS Office and English Language 2016-17
- Travel Agent: certified by IATA, UFTAA & Cambridge University 2006
- Computer Hardware Diploma 2003

## **REFERENCES**

References will be furnished upon request.