



**SHEROZ SHARIQ KHAN**

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**CAREER ACHIEVEMENT:**

- 208 % Profit in Sales in Enter Months.
- Highest Number of Sale in Enter Months.
- 2.3 Million Yen Profit Target.
- Highest Number of Satisfied Customer.

**CAREER EXPERIENCE:**

1) **Business Development Executive**  
**(JULY 20117 – PRESENT)**

**COMPANY:**  
AXACT



**CORE JOB DISCRPTION:**

- Product development
- Client Servicing
- Lead generations.
- Sales Management.

2) **Business Development Executive**  
**(APRIL 2015 - AUGUST 2016)**

**COMPANY:**  
SBT JAPAN SMC PVT LTD



GLOBAL CAR EXPORTER

**CORE JOB DISCRPTION:**

- Product development
- Client Servicing
- Lead generations.
- Sales Management.

**EDUCATION:**

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2016-In Progress	Institute of Business Management	MBA (Media Management and Marketing)	In progress(3.28)
2012 - 2016	Iqra University	BBA-H	2.7

**SKILLS AND PROJECTS:**

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**SKILLS:**

- Client Servicing.
- Key Account Management.
- Negotiation Skills.
- Communication Skills.
- Interpersonal Skills.

**PROJECTS:****BBA:**

- Product Re-launch of Bio-Amla in Marketing Management Course.
- Report on HR process of Ufone in Human Resource Management Course.
- Project on E-business in Entrepreneurship Course.
- Project of Physical Launching of Product in Entrepreneurship Course..
- Analysis of textile industries in terms of their Annual Sale and Annual Returns in Analysis of Financial Statement course.
- Secondary data analysis of Pakistan and India monetary policies similarities in Research Project I-II.

**MBA:**

- Documentary on media role in bringing social change
- Report on UBER: As a product for consumer benefit.