

SYED FAHAD AZIZ

A-109 Block 'T' North Nazimabad, Karachi

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EDUCATION:

■ **Iqra University, Karachi.**

Masters of Business Administration (M.B.A) 2015 - 2016 Specialization in: **Supply Chain Management**

With major courses:

1) Procurement and Sourcing Strategy 2) Strategic Logistics Management 3) Distribution / Channel Management

■ **Iqra University, Karachi.**

Bachelors in Business Administration (Honors), 2011 - 2014.

■ **Government Dehli College, Karachi.**

FSC, Pre-engineering, From Karachi Board 2010 (Grade: B)

■ **Mount Sinai School, Karachi.**

S.S.C, Matriculation, From Karachi Board 2008 (Grade A-One)

MAJOR HONOURS / ACHIEVEMENTS:

- Gold Performer Award for the month of January 2018 at Axact (Pvt) Ltd.
- Platinum Performer Award for the month of December 2017 at Axact (Pvt) Ltd.
- Diamond Performer Award for the month of November 2017 at Axact (Pvt) Ltd
- Platinum Performer Award for the month of October 2017 at Axact (Pvt) Ltd.
- Performer Award for the month of September 2017 at Axact (Pvt) Ltd.
- Certificate of Appreciation for achieving profit target 167% on November 2016 at SBT Japan Ltd.
- Certificate of Participation in the Supply Chain Management Seminar on 21st December 2013.
- Certificate of Participation in Iqra IT Mania on 28th April 2012.

WORK EXPERIENCE:

■ **Sales Support Executive at Axact (Pvt) Ltd.**

10th May 2017 –Present.

With major responsibilities:

- Managing the operational and logistics issues of Asia, Africa, Oceania and Caribbean regions
- Managing the shipment of units and also measure the delivery performance and report these to the management.
- Evaluating the key customer's complaints about Bidding /Shipment/Documents/ BL of units and resolve the issues that caused the complaint by taking actions.
- Working in co-ordination with Bidding /Inspection /Pricing department to ensure the clearance of pending units.
- Managing brand related activities.
- Making system infrastructure.

■ **International Business Consultant at SBT Japan Ltd.**

19th July 2016 – 09th May 2017.

SBT is one of the leading automobile trading companies headquartered in Yokohama, Japan

With major responsibilities:

- Client handling, fulfilling the automobile need of customers.
- Bringing new deposits from untapped market.
- Payment collection, shipment booking, documents dispatch.
- Purchasing vehicles from auction.
- Ensure to maintain professional attitude to deal with prospects, customers and staff members.

MAJOR PROJECTS / RESEARCH WORK / TERM PAPERS:

- **MBA thesis topic:** Measuring e-procurement performance through partner's relationship and information sharing. A thesis of approximately 10,000 words and more than 250 surveys of different Suppliers and Organizations of Karachi, Pakistan.
- Research done on the topic "**To be or not to be in social media: How brand loyalty is affected by social media?**"
- Project report on: **Influence of Advertising and Promotion on Consumer Buying Behavior**. In Writing Research Reports.
- Project report on: **LUX brand extension** and introduce (Face wash, sun block, fairness cream) in Strategic Marketing Management.
- Launched a new product "**Nicotine Free Cigarette**" in Entrepreneurship.
- Project report on: Impact of ERP on supply chain management of **Lucky Textile Mill Ltd.**
- Quantitative report on: Can Foreign Direct Investment and Tax Revenue Reflected as an Important Factors/Elements that can impact the Gross Domestic Product?
- Project report on: **Metro** Cash & Carry visited its supply chain department to understand the process of (warehouse, layout and operation strategies)
- Project report on: Recruitment and Selection Practices In **Pfizer Ltd.** In Human Resource Management.
- Project report on: Financial Statement Analysis of **Singer** in Analysis of Financial Statements.

SKILLS:

- Article Writing.
- Strong Communication and Persuasion skills.
- A team player.
- Leadership skills.
- Ability to come up with creative and unique ideas.
- Proficient in MS office, SPSS, E-views and Latex.

EXTRACURRICULAR ACTIVITIES / HOBBIES:

- Writing Articles and Blogs.
- Participating in social and community events.
- Travelling.
- Watching and Playing Football, Cricket.